

(Addendum A) Shipping Ammonium Nitrate A Hazardous DOT Material (Hazmat Fee Applies)

Nortech has developed the following key and information guidelines to support your discovery efforts while managing your supply chain costs. Instant cold packs, although a commodity, have been identified with specific charges associated with shipping that makes the back-end of costing a product like this a logistics concern.

We hope we have brought to your attention that not only that the safety of the end user is important to us but the management of your products through the supply chain network to your end user safely is our concern as well.

Below are the applicable rates per state as a cost per shipping pound.

Ship-To State	\$Cost per Pound	Ship-To State	\$Cost per Pound	Ship-To State	\$Cost per Pound
Alabama	0.3240	Maine	0.2876	Ohio	0.1931
Arizona	0.1890	Maryland	0.1757	Oklahoma	0.2899
Arkansas	0.3368	Massachusetts	0.2300	Oregon	0.4457
California	0.1812	Michigan	0.1980	Pennsylvania	0.1590
Colorado	0.3791	Minnesota	0.3970	Rhode Island	0.2210
Connecticut	0.1998	Mississippi	0.4486	South Carolina	0.2632
Delaware	0.2556	Missouri	0.2832	South Dakota	0.4213
Florida	0.2977	Montana	0.4314	Tennessee	0.3270
Georgia	0.2398	Nebraska	0.2938	Texas	0.3765
Idaho	0.3047	Nevada	0.2068	Utah	0.2369
Illinois	0.2035	New Hampshire	0.2485	Vermont	0.2360
Indiana	0.2335	New Jersey	0.1983	Virginia	0.1790
Iowa	0.3030	New Mexico	0.2624	Washington	0.3201
Kansas	0.3747	New York	0.2543	West Virginia	0.3018
Kentucky	0.2586	North Carolina	0.2159	Wisconsin	0.0277
Louisiana	0.3352	North Dakota	0.4645	Wyoming	0.3710

Your Current Freight and Shipping Notes to Consider

All overnight and air shipments will incur these actual freight charges and handling charges with any and all applicable HAZMAT charges.

All orders you ship UPS Collect, FedEx Collect or Consignee Billing will be subject to a \$10.00 handling charge and a \$20.00 Hazmat Fee (if applicable).