

Valid Business Reason:

In 1989 a company by the name of Regent Medical came into the US with a product that had no market trends, no history, no US presence, no distribution.

Their goal was to eliminate glove powder from the surgical and wound site because it was safer to do so. Eventually it was found that powder was also associated with the transfer of latex proteins that cause latex allergies. Now, Regent is the leading manufacturer and supplier of Powder free latex surgical gloves in the US.

In 2005 a product was developed by Nortech Laboratories because our country had been attacked from within, and the main by-product of those bombings is Ammonium Nitrate (AN). This is commonly found as the active ingredient in instant cold packs but more readily known in the fertilizer industry (World Trade Ctr./Oklahoma Bombings).

Today, although legislation is being pushed to eliminate AN, many suppliers are in full disregard of the potential continued threat to the US and its citizens. A wait and see that has Medical Distributors paying HAZMAT fees in every state to continue to sell a US safety issue. The reality is at the margins distributors are selling products containing AN, the HAZMAT fees are either being passed on to the customer or eroding the supply chain margin. Either way, it's against all principles and practices of supply cost management.

General Benefit Statement:

Buying a HazMat free product as a distributor;

Stops the support of Ammonium Nitrate coming into the US

Ensures your role in protecting the country, its citizens and its roadways

Eliminating added fees, time, costs and or taxes

Reduces overall healthcare costs

Provides a colder, quicker, longer safer instant cold pack

Our Goal:

At Nortech was to eliminate Ammonium nitrate from this market. Making the part we could fix safer. The result is that we have answered the challenge with a safer and more effective product!

Thank you for your support!

The management at Nortech Labs